



COUNTY OF LOUISA

MEMORANDUM

TO: The Honorable Members of the Board of Supervisors

FROM: Sam Massie, Purchasing Coordinator
Anderson Woolfolk, General Services Manager

CC: Christian Goodwin, County Administrator

DATE: July 24, 2026

RE: A Resolution to Approve and Award a Contract for Pest Control & Inspection Services

I. Background:

a. Project Description

The County of Louisa invites qualified vendors to submit proposals for providing pest control and inspection services at various County facilities.

b. Need

The County has need for pest control services in its various buildings.

c. Project Budget

Funds for such services are included in the General Services budget, under GL# 10043100-43160.

d. Request for Proposals

On June 26, 2026, the County issued a Request for Proposals inviting qualified contractors to submit bids for providing various pest control services. The County of Louisa reserves the right to award to more than one Offeror. Louisa County will select the firm(s) who they determine most closely satisfies the needs of the County. There is no requirement for acceptance of the lowest cost of service offered, and specific requirements may be waived or amended at the discretion of the County.

- e. The Selection Committee consisted of Sam Massie, Purchasing Coordinator and Katie Stockton, General Services Deputy Director.

II. Current Situation:

a. Proposals/Bids

Three (3) proposals were received by the closing date of July 21, 2026. Proposals were received from the following firms:

- Home Paramount Pest Control
- Ives Contracting, LLC dba Integrated Pest Management
- The Industrial Fumigant Company, LLC

b. Short Listed Firms/Bid Tabulation

The selection committee reviewed and evaluated the proposals. Interviews with the following firms were conducted on July 24, 2026:

- Home Paramount Pest Control
- Ives Contracting, LLC dba Integrated Pest Management

c. Selected Firm

After careful consideration, the selection committee determined that Home Paramount Pest Control would be the most qualified firm to meet the needs of the County.

d. Justification

Home Paramount has been under contract for these services for the past four (4) years. This firm has met the needs of the County, has been very responsive to the County's requests for work and is very familiar with Louisa County.

e. Rates

Part I - Pest Control Services on a monthly basis. Bids shall be in the form of a fixed firm price.

Location	Unit	Unit Price
Administration Building	Monthly	\$ 44.00
Betty J. Queen Intergenerational Center	Monthly	\$ 44.00
Circuit Courthouse	Monthly	\$ 44.00
Crank Building	Monthly	\$ 20.00
District Courthouse	Monthly	\$ 44.00

Extension Building	Monthly	\$ 44.00
Fire & Emergency Services Headquarters	Monthly	\$ 44.00
Fire Training Center	Monthly	\$ 30.00
General Service – Bell Building	Monthly	\$ 44.00
General Service – Freeman Building	Monthly	\$ 30.00
General Service – Modular Office	Monthly	\$ 30.00
Henson Building (Old Library)	Monthly	\$ 30.00
Human Services Building	Monthly	\$ 44.00
Jefferson-Madison Regional Library	Monthly	\$ 40.00
Landfill Grayish Blue Metal Shop	Monthly	\$ 20.00
Landfill Scalehouse	Monthly	\$ 20.00
Landfill Tan Metal Shop	Monthly	\$ 44.00
Louisa County Animal Shelter	Monthly	\$ 20.00
Louisa County Aquatic Facility	Monthly	\$ 44.00
Louisa County Center for Families – LCCF (Bunting House)	Monthly	\$ 20.00
Louisa Medical Center	Monthly	\$ 44.00
Ogg Building	Monthly	\$ 20.00
Old Jail (Museum)	Monthly	\$ 22.00
Parks, Recreation & Tourism Modular Space	Monthly	\$ 22.00
Sheriff's Department Storage Facility	Monthly	\$ 30.00
Voter Registrar Building	Monthly	\$ 44.00
Bells Crossroads Refuse & Recycling Center	Monthly	\$ 20.00
Buckner Refuse & Recycling Center	Monthly	\$ 20.00

Green Springs Refuse & Recycling Center	Monthly	\$ 20.00
Holly Grove Refuse & Recycling Center	Monthly	\$ 20.00
Pendleton Refuse & Recycling Center	Monthly	\$ 20.00
School Bus Road Refuse & Recycling Center	Monthly	\$ 20.00
Trevilians Refuse & Recycling Center	Monthly	\$ 20.00
Wares Crossroads Refuse & Recycling Center	Monthly	\$ 20.00
Yanceyville Refuse & Recycling Center	Monthly	\$ 20.00
Holly Grove Volunteer Rescue Squad	Monthly	\$ 30.00
Louisa Volunteer Fire Department	Monthly	\$ 30.00
Louisa Volunteer Rescue Squad	Monthly	\$ 30.00
Mineral Volunteer Fire Department	Monthly	\$ 44.00
New Bridge Fire Station	Monthly	\$ 30.00
Trevilians Modular Bunkhouse	Monthly	\$ 22.00
Zion Crossroads Fire Department	Monthly	\$ 30.00
Zion Crossroads Modular Bunkhouse	Monthly	\$ 22.00
Airport – FOB Building	Monthly	\$ 44.00
Airport Temporary Storage Building	Monthly	\$ 20.00

Part II - Annual Pest Evaluation and Inspection Report. Bids shall be in the form of a fixed firm price.

Location	Unit	Annual Price
Administration Building	Yearly	\$ 75.00
Betty J. Queen Intergenerational Center	Yearly	\$ 75.00
Circuit Courthouse	Yearly	\$ 75.00
Crank Building	Yearly	\$ 25.00

District Courthouse	Yearly	\$ 50.00
Extension Building	Yearly	\$ 25.00
Fire & Emergency Services Headquarters	Yearly	\$ 25.00
Fire Training Center	Yearly	\$ 25.00
General Service – Bell Building	Yearly	\$ 25.00
General Service – Freeman Building	Yearly	\$ 25.00
General Service – Modular Office	Yearly	\$ 25.00
Henson Building (Old Library)	Yearly	\$ 25.00
Human Services Building	Yearly	\$ 75.00
Jefferson-Madison Regional Library	Yearly	\$ 50.00
Landfill Grayish Blue Metal Shop	Yearly	\$ 25.00
Landfill Scalehouse	Yearly	\$ 25.00
Landfill Tan Metal Shop	Yearly	\$ 25.00
Louisa County Animal Shelter	Yearly	\$ 25.00
Louisa County Aquatic Facility	Yearly	\$ 50.00
Louisa County Center for Families – LCCF (Bunting House)	Yearly	\$ 25.00
Louisa Medical Center	Yearly	\$ 50.00
Ogg Building	Yearly	\$ 25.00
Old Jail (Museum)	Yearly	\$ 25.00
Parks, Recreation & Tourism Modular Space	Yearly	\$ 25.00
Sheriff's Department Storage Facility	Yearly	\$ 25.00
Voter Registrar Building	Yearly	\$ 50.00
Bells Crossroads Refuse & Recycling Center	Yearly	\$ 25.00

Buckner Refuse & Recycling Center	Yearly	\$ 25.00
Green Springs Refuse & Recycling Center	Yearly	\$ 25.00
Holly Grove Refuse & Recycling Center	Yearly	\$ 25.00
Pendleton Refuse & Recycling Center	Yearly	\$ 25.00
School Bus Road Refuse & Recycling Center	Yearly	\$ 25.00
Trevilians Refuse & Recycling Center	Yearly	\$ 25.00
Wares Crossroads Refuse & Recycling Center	Yearly	\$ 25.00
Yanceyville Refuse & Recycling Center	Yearly	\$ 25.00
Holly Grove Volunteer Rescue Squad	Yearly	\$ 50.00
Louisa Volunteer Fire Department	Yearly	\$ 50.00
Louisa Volunteer Rescue Squad	Yearly	\$ 50.00
Mineral Volunteer Fire Department	Yearly	\$ 75.00
New Bridge Fire Station	Yearly	\$ 50.00
Trevilians Modular Bunkhouse	Yearly	\$ 25.00
Zion Crossroads Fire Department	Yearly	\$ 50.00
Zion Crossroads Modular Bunkhouse	Yearly	\$ 25.00
Airport – FOB Building	Yearly	\$ 75.00
Airport Temporary Storage Building	Yearly	\$ 25.00

Part III - Pest Control for Compactor Boxes at refuse sites on a Monthly Basis (May through September ONLY). Bids shall be in the form of a fixed firm price. Wares Crossroads, Holly Grove, and Bells Crossroads have two compactors at the site, all other sites have one compactor.

Location	Unit	Monthly Price
Buckner Refuse & Recycling Center	Monthly	\$ 25.00
Wares Crossroads Refuse & Recycling Center	Monthly	\$ 50.00
Bells Crossroads Refuse & Recycling Center	Monthly	\$ 50.00
Yanceyville Refuse & Recycling Center	Monthly	\$ 25.00
Holly Grove Refuse & Recycling Center	Monthly	\$ 50.00
Green Springs Refuse & Recycling Center	Monthly	\$ 25.00
School Bus Road Refuse & Recycling Center	Monthly	\$ 25.00
Trevilians Refuse & Recycling Center	Monthly	\$ 25.00

III. Recommendation

The recommendation is for the Board of Supervisors to approve and award contracts for pest control and inspection services to Home Paramount Pest Control for a period of one year beginning August 4, 2026, and ending August 3, 2027, with the option to renew for two additional one year terms.